



8(a) Sole Sourcing

ADVANCE YOUR WORLD WITH TTI

The Small Business Administration (SBA) 8(a) business development program enables Federal Government agencies to contract directly with certified 8(a) contractors. Transpacific Technologies Inc is a certified SBA 8(a) program participant through August 2033.

Simple Steps to Establish 8(a) Sole Source Contract with Transpacific Technologies Inc

1. The Government program manager or interested party develops a statement of work, prepares a government estimate, and obtains the necessary funding.
2. The Government program manager or interested party chooses Transpacific Technologies Inc to perform the work and submits a procurement request to their agency contracting officer.
3. The agency contracting officer prepares and submits an "Offering Letter" directly to the SBA office in Los Angeles. If the SBA accepts the contract (technically, the SBA is the "prime" contractor and TTI is a "subcontractor" to the SBA), the agency can proceed with developing a contract with TTI
4. TTI submits the proposal which is then evaluated and negotiated (if necessary) by the agency.
5. A contract is awarded to Transpacific Technologies Inc.

These steps can be accomplished quickly based on the schedule established by the agency. Transpacific Technologies Inc has a great working relationship with the SBA-assigned Business Development Specialist (BDS) who is willing to help clarify any issues related to the 8(a) program and facilitate any contract award.

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Sole Sourcing by the Numbers:

- \$7 million threshold for acquisitions assigned manufacturing NAICS codes
- \$4.5 million threshold for all other acquisitions
- 5% federal goal for awarding prime and subcontracting dollars to small disadvantaged businesses annually; 8(a) Business Development program set-asides help achieve this target

The Value of Partnering with 8(a) Companies in the Federal Marketplace

Collaborating with 8(a) certified companies like Transpacific Technologies Inc (TTI) offers substantial benefits to all participants in the federal contracting ecosystem, from government agencies to large prime contractors and fellow small businesses:

For Government Agencies:

- **Streamlined Procurement:** Simplified acquisition procedures reduce administrative burden and accelerate project timelines.
- **Socioeconomic Goals:** Partnering with 8(a) companies helps agencies meet small business and diversity contracting targets.
- **Cost-Effectiveness:** Direct negotiations often result in best-value pricing without compromising quality.

For Large Prime Contractors:

- **Mentor-Protégé Relationships:** Developing 8(a) firms as protégés can lead to mutually beneficial long-term partnerships and potential joint ventures.
- **Subcontracting Goals:** 8(a) partnerships help primes meet or exceed small business subcontracting requirements.
- **Complementary Expertise:** 8(a) companies often possess niche skills that augment a prime's core capabilities.

For Small Businesses:

- **Collaborative Growth:** Partnering with 8(a) firms can open doors to larger contracts and new federal customers.
- **Knowledge Exchange:** Working alongside diverse 8(a) companies fosters innovation and best practice sharing.
- **Strengthened Proposals:** Teaming with complementary 8(a) partners can create more comprehensive and compelling bids.
- **Market Expansion:** Collaborations can help small businesses enter new agency markets or technology domains.

BENEFITS The 8(a) sole source vehicle provides agencies a simplified and shortened acquisition procedure which offers the following benefits:

1. Reduced decision cycle: the time required to award an 8(a) sole source contract is usually within weeks
2. Lowered administrative costs: procurement process and time is reduced to a minimum
3. Best value pricing: agencies negotiate with the firm directly to get the best value
4. Best value services: agencies can evaluate the capability and qualifications of an 8(a) firm before making award
5. Credit for promoting small business participation within agency
6. A contract can be initiated with a simple high level statement of work

Divisions & Primary NAICS Codes

- *Engineering & Technology (541330)*
- *Safety, Environment and Facilities (541620)*

Codes and Certifications

SBA Woman Owned Small Business
SBA 8(a) Certified Small Business
GSA Contract : 47QRAA22D0075

<u>NAICS Codes</u>	<u>CAGE Code</u>
541330 541620	4PQT9
541511 541690	
54151S 541990	

Our Clients



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